

# Supporting your suppliers

REBA's Supply Chain program is built to support you and your suppliers' needs. To that end, suppliers registered in official sustainability programs of REBA Supply Chain program members are eligible for an exclusive REBA membership offer:

REBA Supply Chain program member offer	
Community and initial education ( <i>'try before you buy</i> ')	<ul> <li>Suppliers registered in your sustainability program are invited to participate in the monthly buyers' calls and the quarterly Q&amp;A calls (normally requires membership)</li> </ul>
Buyers' boot camps	<ul> <li>Ability to access buyers' boot camp without being a REBA member (attendance fee still applies)</li> </ul>
REBA Summits	<ul> <li>15 FREE passes for your suppliers, additional suppliers access highly discounted tickets</li> </ul>
Membership	<ul> <li>Three months free membership (at the silver tier)</li> <li>Suppliers registered in your sustainability program can also join REBA for 1 year at 50% of the regular pricing at any level, for example: bronze level would cost your suppliers \$500, membership-level for additional years will decided by the supplier</li> <li>Suppliers using this 1-year offer will be noted as part of your supply chain program (giving you credit for their ability to participate)</li> <li>This offer applies for those companies that are currently not REBA members</li> </ul>
* See next pages for details	

As always, we welcome your feedback on the needs that your suppliers have, or skills you seek to develop, to guide future topics and resources.

For more information and/or to approve individuals within your supply chain, please contact <a href="mailto:supplychain@rebuyers.org">supplychain@rebuyers.org</a>.



## Upcoming opportunities

We are pleased to offer REBA Supply Chain program members the opportunity of education and community for your suppliers.

The following events are available to your suppliers through your Supply Chain program membership and continuing support to REBA's mission.

#### Community opportunity: REBA Virtual Member Summit May 4-21, 2021 | Online

The REBA Virtual Member Summit provides a forum for your suppliers to learn and discuss content needed to accelerate procurement of renewable energy. Your suppliers will grow market knowledge, develop an understanding of recent innovations, connect with the REBA community, and expand their network of peer buyers.

Supply chain program member offer: 15 FREE passes for your suppliers

Suppliers registered in a trial membership period also receive FREE passes.

Stay tuned for registration information. Contact <u>supplychain@rebuyers.org</u> with any questions.

#### Education opportunity: Buyers' boot camp series June 22-24, 2021 | Online

REBA's buyers' boot camp series offers an intimate, 15-person class size, customized learning opportunity for energy buyers navigating the complexities of the energy markets and off-site, utility-scale procurement options. Experienced buyers act as faculty to guide attendees' learning journey.

As a Supply Chain program member, your approved suppliers qualify for participation (REBA membership is normally required for participants). The ticket price of \$450 for virtual boot camp remains.

Interested suppliers should email <u>education@rebuyers.org</u> for more information.



# Benefits of REBA membership

REBA's membership fits your supplier companies' needs based on where they are in the sustainable energy journey. Below are a selection of member-benefits that your suppliers can access through the REBA Supply Chain program member offer:

#### **Education:**

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- Boot Camps for hands-on training
  - Specialized trainings for buyers
  - Online learning for VPPA deals
    - Buyers Roadmap
    - BRC Academy videos
- Primers & Guides on:
  - Supply chain partner engagement
  - Options to enhance energy sustainability
  - On-site project procurement
  - Accounting
  - Aggregation
  - Deal structure
  - Economic analysis
  - Finance
  - Risk allocation
  - Building your deal team
  - Securing internal support
- Templates for:
  - Request for proposal
  - Term sheet
  - CFO pitch deck
- Project Marketplace for market scoping
- Market Analysis Platform (MAP) for economic scoping

## **Market Intelligence:**

- VPPA deal chart
- Green tariff tracking database
- Case studies on VPPA deals, aggregation
- Expertise for data center operators

## **Member Networking**

- Bi-annual all-member meetings
- Regional market workshops
- Regular buyers & developers boot camps

## **Market Development**

- Connect with deal-ready buyers, experienced developers, and expert advisors
- Learn from the most experienced players on both the buyer and seller sides of the market

## **Thought Leadership**

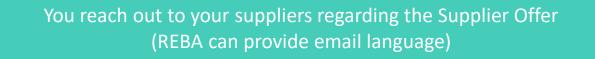
- Regular publishing & webinar opportunities
- Showcase your market innovations and advancements

Contact <a href="mailto:supplychain@rebuyers.org">supplychain@rebuyers.org</a> for details.

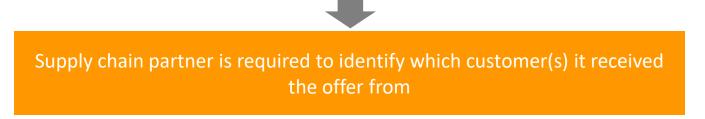


## Administration

Companies taking advantage of this offer will be verified through a simple process (designed not to place a burden on you) as follows:







We will verify suppliers linked to you



Supply chain partner can access REBA event(s) or resources under terms of the offer

We will continue to evaluate this process and improve, please let us know any suggestions.

Contact <a href="mailto:supplychain@rebuyers.org">supplychain@rebuyers.org</a> for more information.